



Contact:

John Huber

Email: [info@spectrumscm.com](mailto:info@spectrumscm.com)

[www.spectrumscm.com](http://www.spectrumscm.com)



Contact:

Souvik Mukherjee

Email: [souvik\\_m@spanservices.com](mailto:souvik_m@spanservices.com)

[www.spansystems.com](http://www.spansystems.com)

## FOR IMMEDIATE RELEASE

### **Span Systems and Spectrum Software Announce Strategic Alliance** *Expands its Global Service and Product Offerings*

**Atlanta, GA – August 20<sup>th</sup>, 2012:**

Spectrum Software, Inc., an Atlanta based systems designer and developer of software productivity tools with a proven track record of 20+ years and SPAN ( An EVERY Group company) an established software services company with over 18 years of experience announced today that they have signed a strategic alliance agreement.

SPAN Systems, with a keen accent on Insurance, Healthcare, Financial Services, Retail and Independent Software Vendors has had a long-standing relationship with Spectrum

Describing this alliance with Spectrum, Mr Prakash Grama, CEO of, SPAN Systems, said., “We are now moving from being a customer of Spectrum to working together as one team. We have been engaged with Spectrum for over a decade. Spectrum has great reputation and credibility amongst its customer base worldwide. Many of Spectrum’s customers are in the domains that we specialize in. It was only natural for us to consider expanding on this trustworthy foundation that we have established over the years.”

“We are excited in coming together in this tight fashion with SPAN. This further reflects the confidence in this unique relationship. SPAN also is uniquely positioned and has great track record to serve Independent Software Vendors and SME's alike. It has a great reputation in providing end-to-end solution to ISVs and their clients. We will definitely be using these strengths on many of our future product development initiatives as well” , said, Sarathi Srinivasan, President, Spectrum Software Inc..

“Furthermore, many of our product customers are in the domains that SPAN specializes in, such as insurance, healthcare, banking, finance, logistics, transportation, retail etc. SPAN has expertise and established reputation in providing quality and cost-effective, custom applications development, R&D and product co development, reengineering, maintenance, software testing and support services, and IT operations. We will now be able to provide a broader range of IT services to our customers”, added Srinivasan.

“To further strengthen this initiative, we will be combining both our resources (people, infrastructure, expertise), including Spectrum’s Atlanta development location, to provide the most cost-effective, efficient delivery model and to establish a competitive market advantage for our customers in the US market“, added Prakash Grama.

#### **About SPAN**

SPAN ([www.spansystems.com](http://www.spansystems.com)) , an EVERY Group company is an established software services company with over 18 years of experience and a keen accent on Insurance, Financial Services, Retail, Travel, Transport, Logistics and Independent Software Vendors. SPAN’s Offshore Development Center in India is CMMI Level 5, ISO 9001:2008 and ISO 27001:2005 certified. SPAN has a global footprint with offices in the U.S, Europe and India. There are multiple offshore development

centers in Bangalore and Chandigarh, India. SPAN is 100% owned by \$2.5B Norwegian IT services major EVRY (www.evry.com). EVRY is the largest IT company in Norway and the second largest IT services company in the Nordic region. With 10,000 employees, EVRY delivers daily IT services from 21 Norwegian and 50 Nordic towns and cities for more than 14,000 public and private sector customers.

SPAN is headquartered in Berkeley Heights, NJ. Contact Prakash Grama at 949-476-3742 or prakash@spansystems.com or visit [www.spansystems.com](http://www.spansystems.com) for more information.

## About Spectrum

Spectrum Software, Inc. is a 20 year old, proven software systems design and services firm providing cost-effective, efficient and quality software products and services to large, medium and small businesses. Spectrum Software has three divisions: **Software Services**, which focuses on outsourcing and leading software development projects for clients; **Software Products** division, which engineers software tools and products and **Spectrum Multimedia**, which creates multimedia-based software products for children. The SpectrumSCM<sup>®</sup> product is seen as a very attractive alternative to many of the existing market leading competitors. Because of its unified source configuration management and change management architecture, combined with a tightly integrated Process management and release management, SpectrumSCM has been repeatedly acknowledged to be one of the most economical, full-featured enterprise SCM tool that **offers the best combination of value and functionality** by its customers. SpectrumSCM provides **High-end CM capability at the price of a competitor's single function tool**. Fully integrated solution implies that users do not have to use different applications with different interfaces to relate change requests with the files that are being affected. Administrators are **no longer** responsible for maintaining "**bridging**" software or scripts to relate different applications such as version control and issue management, to enforce process compliances steps, validate release artifacts etc. SpectrumSCM is a **true task/change based** source configuration management system with change management being an integral part of its architecture. In May 2006 SpectrumSCM was Voted Top Java Product – **2006 JavaPro Reader's Choice Award**, as the Best Pure Java Packaged Client/Server or Distributed Application. For more information on Spectrum Software and SpectrumSCM<sup>™</sup>, check out the company's Web site at [www.spectrumscm.com](http://www.spectrumscm.com) or email [info@spectrumscm.com](mailto:info@spectrumscm.com) or call 770.448.8662.

###