



Spectrum Software, Inc.

FOR IMMEDIATE RELEASE

Spectrum proudly announces money back guarantee on SpectrumSCM

Atlanta - March 21st, 2003: Atlanta-based Spectrum Software, Inc., a systems designer and developer of software productivity tools, today made official its Money-Back guarantee for all purchases of SpectrumSCM®, its enterprise source configuration management solution. Over the last year the SpectrumSCM® product has had a great amount of interest shown worldwide and is being seen as a very attractive alternative to many of the existing market leading competitors. SpectrumSCM® is the first truly platform independent, full-featured (*Version Control, Issue Tracking, Process Management/Control, Workflow, Release management, parallel Development*) source configuration management system in the market place that provides full CM functionality with one fully integrated SCM system. SpectrumSCM is a flexible, process based system that can be used to manage the entire project life-cycle associated with the creation and release of any 'e-Asset'.

“We are delighted at the response and customer testimonials which we have received, since we started selling SpectrumSCM early last year. This has further demonstrated to us that SpectrumSCM offers a proven combination of value and functionality. It has now enabled organizations small or large to implement a solid, cost-effective enterprise wide CM solution without having to doubt their investment. We believe we are the first CM vendor in the market place confidently offering such a money back guarantee which is a solid reflection on our confidence in our product offering.” said Sarathi Srinivasan, President and CEO of the Atlanta-based Spectrum Software.

“With the global economic slowdown all businesses are very conscious of cost centers in their operations. Especially amongst IT organizations, the pressure to reduce costs and stay competitive without sacrificing quality is becoming an inevitable challenge. The reason why most of the people have not opted for a CM solution is because of the high cost attached to it. Most organizations have been using low-end tools, which are purchased in pieces of functionality that often have integration problems. Whereas, on the other side, the high end tools are more expensive and complicated to maintain. That's where SpectrumSCM fits in. We are so sure that you will like **SpectrumSCM** and come to recognize its value in **improving your business**, that Spectrum Software Inc is confident in offering this **money back guarantee**.” said Adrian Raybould, Director of Software Development at Spectrum Software.

“Combined with our free 90-day Technical support after the initial purchase and our annual technical maintenance and support fee which is the lowest for an enterprise CM product, SpectrumSCM is truly a winning investment for any organization that is considering a CM solution.” added Srinivasan.

“When we first introduced SpectrumSCM, some people thought that we are the new kids on the block. SpectrumSCM is the product of over 20 years of CM experiences in the Telecommunications industry. All the engineers at Spectrum Software cut their CM teeth on SCCS, RCS, ClearCase and other CM tools, while working on very large systems at a major telecom company. Our experience with working on large software projects in this industry fueled our desire to build a CM system that offered the robustness of high end systems with the ease of use of a point and click interface. We are now very delighted to see our customers feedback.” said William Brown, Chief Architect at Spectrum Software.

“SpectrumSCM guarantees a cost savings of up to 80% compared to any other existing integrated CM tool, or non integrated tools that have been manually integrated with an external issue tracking system.”, added Adrian. “None of the peer tools provide one common solution and make it affordable across all platforms”.

Availability

SpectrumSCM, is available directly from Spectrum Software, Inc. For pricing, demos and sales information, please contact Spectrum sales representative (email: sales@spectrumscm.com) at 770-448-8662 (North America), +080 5284681 (India), Pankaj Ahuja, National Sales, Tata Infotech Ltd.

About Spectrum

Spectrum Software is a decade-old, proven software systems design and services firm providing cost-effective, efficient and quality software products and services to large and small businesses. Spectrum Software has three divisions: **Software Services**, which focuses on outsourcing and leading software development projects for clients; **Spectrum Multimedia**, which creates multimedia-based software products for children; and the **Software Products** division, which engineers software tools and products. For more information on Spectrum Software and SpectrumSCM™, check out the company's Web site at www.spectrumsoftware.net or call 770.448.8662.